

IAS Mains Management 2002

Paper I

Time Allowed: Three Hours Maximum Marks: 300. Candidates should attempt Questions 1 and 5 which are compulsory, and any three of the remaining questions selecting at least one question from each Section.

Section A

1. Write short notes on any three of the following in not more than 200 words each supplementing with examples from real life situations/applications: (20 × 3 = 60)
 - a. Halls stages of personality development
 - b. Morale and Productivity
 - c. Human Development Index
 - d. Time Series Analysis
2. Illustrate the importance of objectives, vision and mission in the operations of any corporation (60).
3. Critically analyze the statement that the various psychological processes can be thought of as pieces of a jigsaw puzzle, and the personality as the completed puzzle picture. What are major attributes of a successful and efficient administrator (60)?
4. How does the PERT technique help a business manager in decision making? What is critical path analysis? Describe with illustration its utility in project planning and control (60).

Section B

5. Write short notes on any three of the following in about 200 words each: (20 × 3 = 60)
 - a. Impact of this years annual budget on Business
 - b. Cost plus Pricing Method and its utility
 - c. Management control in Service Organisation
 - d. Responsibility Centres for Management control
6. Discuss the concepts of privatisation and PSU disinvestments and evaluate the impact of disinvestment on corporate world (60).
7. Illustrate the utility and limitations of Activity-based costing in comparison with Traditional costing (60).
8. Discuss any two of the Management control methods like J1T (Just in Time), TQM (Total Quality Management), CIM (Computer Integrated Manufacturing) and CAD (Computer Aided Design), and their implications for Management control (60).