

## C O R - R & U - Very Short - Info & Con

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### **Q.1. What is meant by revenue?**

**Ans.** Revenue refers to the money receipts of a firm from the sale of its output.

### **Q.2. Define total revenue.**

**Ans.** Total revenue is the sum total of revenue derived from the sale of all units of the commodity.

$$TR = \sum MR$$

### **Q.3. What is meant by average revenue?**

**Ans.** Average revenue is the revenue per unit of output sold.

$$AR = \frac{TR}{Q}$$

### **Q.4. What is meant by marginal revenue?**

**Ans.** Marginal revenue is the addition to total revenue on account of sale of one more unit of output.

### **Q.5. Which concept of revenue is called price?**

**Ans.** Average revenue is called price.

### **Q.6. What is the shape of TR curve under perfect competition?**

**Ans.** Under perfect competition, TR curve is an upward sloping straight line starting from the origin.

### **Q.7. What is the shape of AR and MR curve under perfect competition?**

**Ans.** Under perfect competition, AR and MR curve is same and parallel to X-axis.

### **Q.8. What are the shapes of AR and MR curves under monopoly and monopolistic competition?**

**Ans.** AR and MR curves under monopoly and monopolistic competition slope downward from left to right.

### **Q.9. What is the behaviour of average revenue in a market in which a firm can sell any quantity of the output at a given price?**

**Ans.** Average revenue is constant at all levels of output in a market in which a firm can sell any quantity of the output at a given price.

**Q.10. What is the behaviour of marginal revenue in a market in which a firm can sell any quantity of a good at a given price?**

**Ans.** Marginal revenue is constant at all levels of output in such a market in which a firm can sell any quantity of a good at a given price.

**Q.11. What is the behaviour of average revenue in a market in which a firm can sell more only by lowering the price?**

**Ans.** Average revenue continuously decreases in such a market in which a firm can sell more only by lowering the price.

**Q.12. How does the TR change with output when MR is positive?**

**Ans.** When MR is positive, TR tends to increase.

**Q.13. How does the TR change with output when MR is negative?**

**Ans.** When MR is negative, TR tends to decrease.

**Q.14. How does the TR change with output when MR is zero?**

**Ans.** When MR is zero, TR is maximum.

**Q.15. What is the relationship between AR curve and the demand curve in a monopoly market?**

**Ans.** In a monopoly market, the AR curve is the demand curve.

**Q.16. When AR is constant, what is the state of MR?**

**Ans.** When AR is constant, MR is also constant and both are to be equal.

**Q.17. What is the shape of TR curve in monopoly?**

**Ans.** The TR curve is an upward sloping curve starting from the origin. But it increases at a diminishing rate because MR tends to decline under monopoly.

**Q.18. What is the shape of the MR curve in case the TR curve is a positively sloped straight line passing through the origin?**

**Ans.** When TR curve is a positively sloped straight line passing through the origin, MR curve will be a horizontal straight line parallel to X-axis.

**Q.19. What change should take place in total revenue when**

**Q. marginal revenue is positive and constant, and**

**Ans.** When MR is positive and constant, TR should increase at a constant rate.

**Q.20 marginal revenue is falling?**

**Ans.** When MR is falling, TR should increase at a decreasing rate.