

## points of emphasis? (Mohit Bhattacharya)

- ✓ short term goals
- ✓ intellectual parochialism
- ✓ -ve atti towards biz
- ✓ improve personnel practices
- ✓ Is tech issues
- ✓ specs of what govt. should do avoided

Read conclusion

Pg. 198 MPA 012

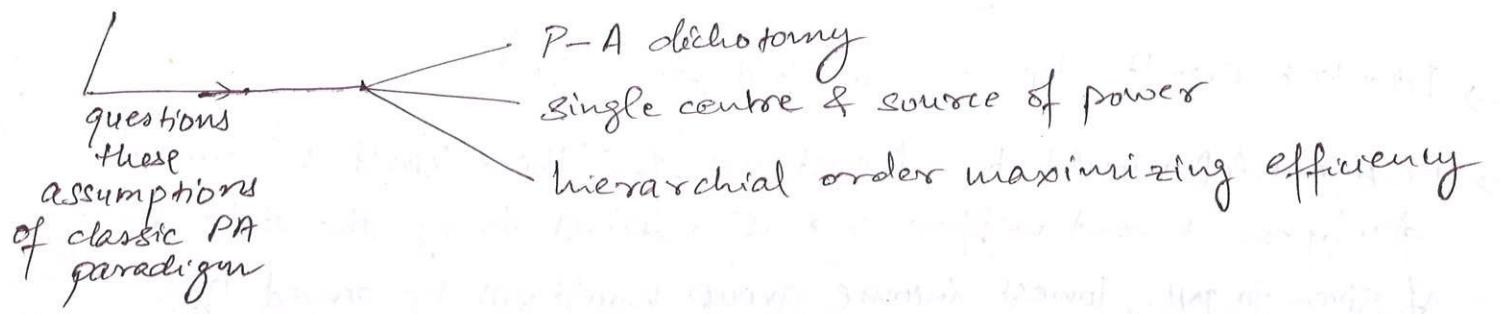
+ NPA evaluation — Pg 197

The effort was on rebuilding the discipline and not to lose its identity.

\* 3rd Minnowbrook  
Rosemary O'Leary  
renaissance of comparative  
studies - CONTEXT SENSITIVITY

## PUBLIC CHOICE APPROACH (from Renuki Basu)

- ✓ attack on state monopoly in provision of public goods & services
- ✓ actualization of consumer preferences via institutional pluralism in provision of G & S.
- ✓ Buchanan, Tullock, Ostrom, Niskanen
- ✓ Assumptions
  - Individuals act rationally with adequate info & ordered preference
  - Individuals are utility maximizers
- ✓ pub ad within domain of politics as per PCA
- ✓ PCA questions hegemony of politics-administrative combine "public interest"
- ✓ "administrative egoism" — Bureaucrat : self aggrandizement, self seeking utility maximizing
- ✓ Ostrom: "Intellectual crisis in American PA" 1974



// Aristotle: Men are marked out from the moment of birth to rule or be ruled //

- ✓ need for - decentralized org
- ✓ dispersed authority
- ✓ diverse democratic decision-making structures
- ✓ popular participation in admin.
- ✓ organizational competitiveness
- PCA recognises organizational reform
  - ↓ role of state, discretionary power of politicians
  - ↓ govt monopoly
  - constitutional checks on powers of pols. & burs to run budget deficits or taxation > some level
  - govts. optional fns like health care & education should be privatized
  - ↓ size of bureaucracy
  - fns offloaded; ↓ expenditure, ↑ competitiveness among public agencies

### Evaluation of PCA

- ✓ impact on New Right most. worldwide
- ✓ since 80s : trend: state minimalism, govt. contractionism
- BUT → neither socially inclusive nor offers integrative view of polity & economy
- ↳ assuming bur. is dysfunctional, how would alternative structures best serve 'general interest'? (Pvt. sector bodies: pvt. motive)
- ↳ all politicians & bureaucrats not self aggrandizing / self-seeking
- ↳ PCA underplays public-spirited's role in public service.
- ↳ Market can't be a substitute for Govt.
- ↳ PCA model would be disastrous for Third World : crucial development and welfare sectors catered to by the state. if given to pvt., lowest income group would not be served  $\Rightarrow$  purchasing power  $\Rightarrow$  excluded from market

- Public goods

Nominal consumption

Non exclusion

NRC + exclusion = club goods ← PCA deals with club goods.

PCA set the stage for NPM //

Read [PCA Pg 217 MPA 012]

goods table: Pg 195 Fadila

NPM

Factors that gave rise to NPM:

✓ ↑ Govt. expenditure, economic mismanagement ⇒ attempts to ↑ pvt & ↓ govt

✓ Neo Liberalism (1980's & 90s)

✓ New Right Philosophy (1970s UK, USA)

✓ PCA

✓ Washington Consensus: "minimal state"

↳ reform measures promoted by Bretton Woods institutions (IMF & WB), US congress & treasury and several think tanks. aimed to address economic crisis in Latin America in 1980s. Gradually adopted in many developing countries.

NPM's focus



3DNPP

Downsizing

Debureaucratization

Decentralisation

New managerialism

Privatization

Performance evaluation

✓ Restructure govt. ops. along market lines

✓ Distinguish strategic policy formulation from implementation.

✓ performance evaluation, quality improvement

✓ effective services provision, value for money for customer

## - Impact of NPM

major impact on adm. sys. of western democracies.

U.K

1979: Thatcher govt. - major reforms initiated - rolling back the state  
Financial Mgmt. Initiative

1982: financial devolution : FMI, executive agencies

1991: John Major govt. → Citizen's Charter

1992: contracting out of public services, privatization, PPP

U.S.A. - 1993

Ten principles:

Cf M2 READ

Entrepreneurial Govt. Concept of Osborne and Gaebler

↳ Al Gore's "National Performance Review"

✓ cutting red tape

✓ customers first

✓ empowering employees to get results

✓ cutting back to basics

Read

MPA 012 Pg 220-221

India is introduced as part of aid conditionalities imposed by WB & IMF.

## CRITIQUE of NPM

Traditional PA values of equity, justice, equality, etc. overridden by efficiency, profitability, competitiveness, etc.

less importance assigned to policy making

Accountability?

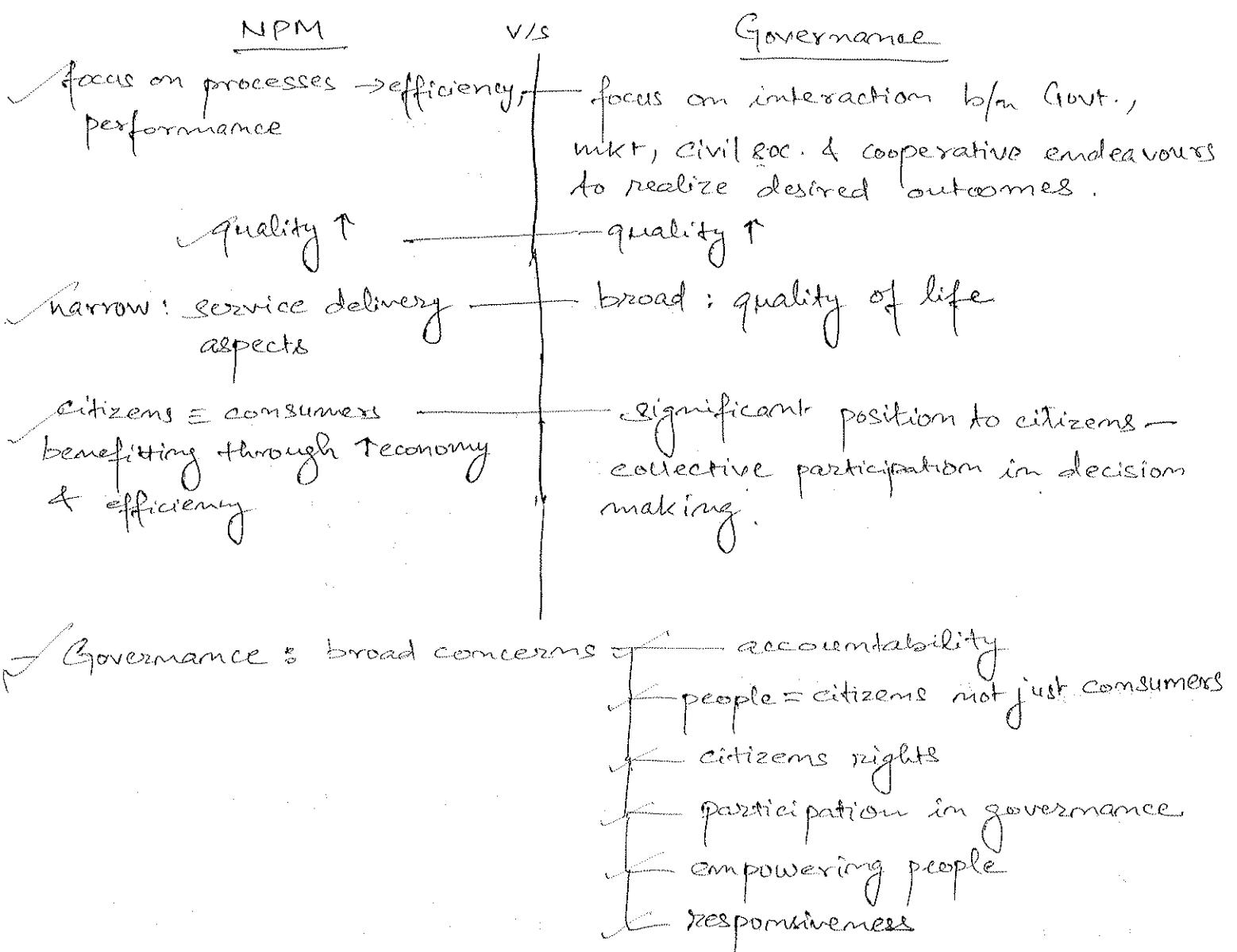
Collective vs individual interest?

Customer & not citizen orientation

may work in West, what about 3<sup>rd</sup> world?

## GOOD GOVERNANCE

- ✓ globalization → changes in Pub ad & new managerial orientation
- ✓ impact of market → larger collaboration b/w govt., mkt. & civil society  
this interaction — influencing decision making process → more broad based & shift from "govt." to broader notion of "governance"<sup>4</sup>
- ✓ Governance: encompasses collectiveness of State, govt, mkt and community



- ✓ citizens: not merely passive recipients of goods and services as was the case in traditional approach.

↑ participation ⇒ ↑ quality, effectiveness of policy making & outcome

✓ Jamil Joreisat (2004) — "Who governs?" & "How well?" } governance

- Governance encompasses political, social and economic aspects of governing systems.

### Good Governance

✓ 1989 : World Bank : "Sub-Saharan Africa: From Crisis to Sustainable Growth" need for "Good Governance"

↳ sound development management having 4 dimensions

✓ Public Sector Mgmt

✓ Accountability

✓ legal framework for development

✓ Transparency & info accessibility

✓ 1992 : concept of Good Governance formulated by WB →  
in "Governance & Development"

Def : manner : power exercised → mgmt of a country's eco & soc resources  
↓  
GG development

### 3 DISTINCT ASPECTS OF GOVERNANCE

✓ form of political regime

✓ process by which authority is exercised for mgmt. of a country's economic and social resources.

✓ capacity of govt to design, formulate and implement policies.

# CAPTERER = Good Governance attributes

- problems faced by developing countries in governance
  - ✓ implementation: laws/policies?
  - ✓ rules for pvt. entrepreneurs? — no clarity
  - ✓ no accounting system
  - ✓ beneficiaries not involved in projects  $\Rightarrow \downarrow$  sustainability

$\Rightarrow$  need for Good Governance ! ~~WIB's conceptualization on~~

Keywords

[Pg 243, MPA 011]

Accountability, transparency, participation, Rule of law, Human Rights, social justice, information, efficiency, effectiveness

Healey and Robinson: GG: organizational effectiveness  $\rightarrow$  growth + stability + popular welfare  
in terms of policy formulation & implementation

Collective problem solving taking the place of individual decision making.

Development concept changed: social, political, environmental, cultural, not just economic  $\Rightarrow$  governance concept transformed

// find HDI components/indicators from Eco Survey //

Leftwich: GG

- ✓ efficient public service
- ✓ independent judicial system
- ✓ legal framework to enforce contracts
- ✓ accountable admin. of public funds
- ✓ independent public auditor responsible to representative legislature
- ✓ respect for law and human rights
- ✓ pluralistic institutional structure
- ✓ Free Press

10. Characteristics of GG (short & crisp!) → Pg 248 MPA 011  
 by Bovaird and Loffler

### Good governance initiatives in India

1950s-60s: structural; 1990s onwards, citizen centred bureaucracy, transparency, RTI, Citizen's Charters, Code of Ethics, 73,74 AA ...

British law & revenue admin → Post independence welfare state

FRs, DPs, 5YPs : socio-economic development.

1950s-60s: committees : { Secretariat Reorganization Comm. (1947)  
 Gopalaswamy Ayyangar Comm. (1949)  
 Gorwala Comm. (1951)

at the request of Govt → Paul H. Appleby of Syracuse Univ (1953)  
 ↳ 2 Reports → DAR in MHA (1964)  
 ARC : 1966 : 20 major reports  
 ↳ DOP (1970) in 4½ years

Conference of Chief Secys & CMs → Action Plan  
 (1996) (1997)

initiatives by Union & State govt.

→ Citizens' Charters

→ Grievance Redressal : DPG, Cabinet Secretariat (1988)  
 ↳ IFC (Info & fac. counter)

→ use of IT → e.g. Gyandoot, Dhar Dheeli, MP  
 e-Sena, AP; Setu Project, Thane, Maha

→ RTI → RTI Act, 2005

→ People's participation and decentralization. → 73-74 AA

- ✓ Measuring Governance outcomes: HDI, GEM, HPI, etc.
- ✓ Corruption Perce. Ind: by Transparency Intl. etc
- ✓ Governance Intl → governance intl. health check

### ✓ CRITIQUE of governance by George Frederickson

"Whatever happened to Pub Ad?"

- ✓ rehash of old academic debates, nothing new: Governance litt
- ✓ imprecise concept
- ✓ freighted with values: "un-public" admin.
- ✓ mostly about order & reforms are a rhetoric
- ✓ centered on non-state institutions when most vexing problems are dealt by the States.

### William Vizcarra (Rumki Basu)

Pg 11

- seminal essay "The Study of Administration": Political Sc. Qtrly (1887)
- politics/admin dichotomy
- need for scientific study of administration
- delineated Pub Ad as a field of analytical study
- comparative methods in the study of admin.

# What the Govt can do properly and how can it do so with efficiency and economy?

- Pub Ad: detailed and systematic execution of public law.
- distinction is b/w policy & policy execution (dichotomy)
- admin should be removed from uncertainties and strife of politics

- admin: apolitical; emulate values of biz
- Wilson aware of interdependence b/w politics & admin
  - ↳ scholars divided
    - vigorous statement on dichotomy
    - Administrative development couldn't happen in political vacuum.
- merit: sole criterion; selection & training of civil servants.
- opposed to creation of bureaucratic elite not under democratic control
- scientific study of the art of administration
- slow progress of science of admin in America
  - Why?
  - 'popular sovereignty' concept
  - multitudinous monarch called 'popular opinion'
- easier to frame constitution than to implement it
- rejected the philosophical method and emphasised the historical and comparative methods.
  - ↳ enable us to see the virtues, shortcomings, peculiarities of a system.
- Scholar-administrator: his writings were epochal in delineating the subject

## Evolution of PA as a discipline

→ Wilson: 1887: "The Study of Administration"

### Six Critical Paradigms

→ Paradigm 1: Politics - Administration Dichotomy: 1900 - 1926

Frank J. Goodnow: "Politics and Administration": 1900

Leonard D. White: "Introduction to the Study of Public Administration": 1926

→ Paradigm 2: The Principles of Administration: 1926 - 1937

period of orthodoxy

Scientific management: Taylor

Classical Organisation theory

Follett's Creative Mgmt., Fayol's IGM

POSDCORB

Mayo: Hawthorne studies

→ Humanistic Challenge: 1938 - 1950 (Challenge to paradigm 3)

Chester Barnard — TFOE

Administrative Behaviour: Simon

→ Paradigm 3: Pub Ad as Pol Science 1950 - 1970

New Deal & WW2 Keynesian economic theory

Govt not value free

PA returned to fold of Pol Science

→ Paradigm 4: Pub Ad as Management 1950 - 1970

2<sup>nd</sup> class citizenship status in Pol Sc Deps

Mgmt with emphasis on org. theory as paradigm of PA

Comparative Admin - Riggs, Heady

Development Admin - Govt, Riggs,

Evolution of PA — (S. Saxena Ch-1)      Current Status — ( " " Ch-2)      Challenges of LPG — ( " " Ch-3) } Read & elaborate after doing thinkers

Paradigm 5 : Pub Ad as Pub Ad — 1990-1990

NASPAA : 1990

NPA : Minnowbrook

Reinventing Govt. : 1992 : Osborne & Gablez.

↳ Entrepreneurial Govt.

NPM, Al Gore's NPM

Paradigm 6 : 1990- : from Govt. to Governance.

↳ Good Governance

Paradigm 7 : The future : Digital (e) Governance.

## ADMINISTRATIVE THINKERS

"Theory"? → ambivalent responses → speculative, unrealistic  
 → systematic explanation of causal factors → scientific explanation of phenomenon  
 → apparatus/patterning of logical constructs or interrelated symbolic concepts into which facts are fitted  
 → generalization between within stated boundaries specifying relationships between factors

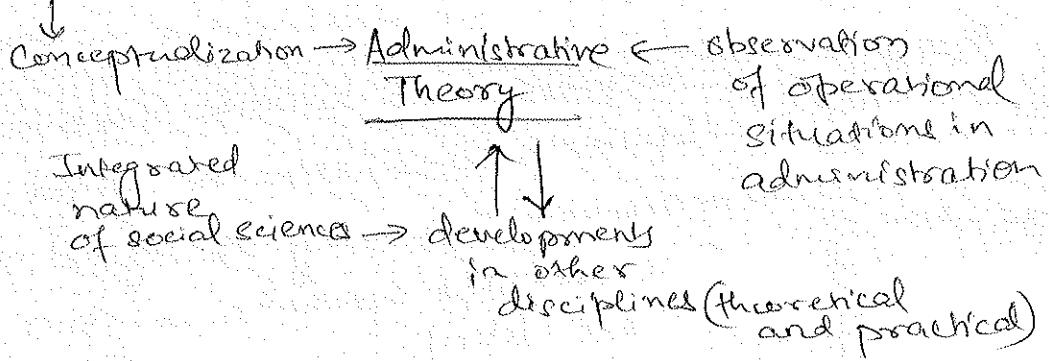
Definition → Development → Scientific approach → objectivity  
 → reliability → coherence → comprehensiveness  
 Use → new perspectives into reality  
 → aids in prediction  
 → guide to action, examining phenomena  
 → working of organizations  
 → predict future → engineer situation → maximise effectiveness  
 → means to achieve goals

Good theory

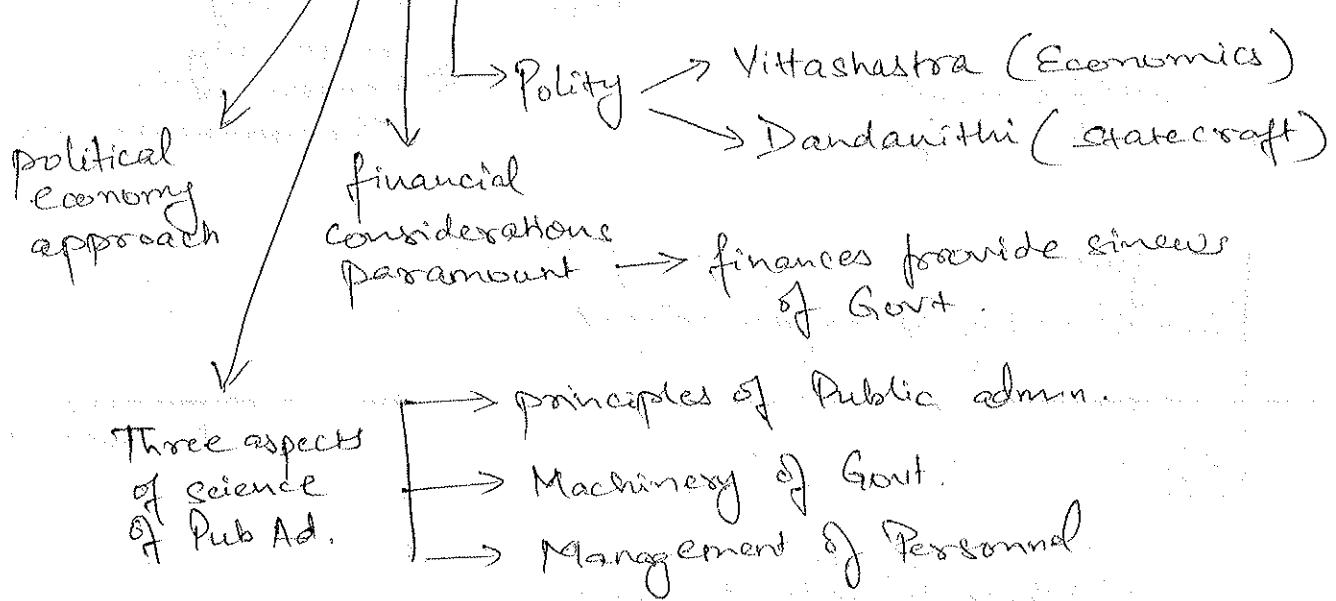
→ contribute to goals of science  
 → clearly delineate domain of the discipline  
 → direct efforts to important matters  
 → not just isolated facts → yield powerful explanations & predictions across the whole domain  
 → testable reality  
 → logically consistent within itself and other known facts  
 → simplest is the best

**Miner** → Good theory at one time may not be so good some years later.

Administrators → experience



Kautilya's Arthashastra → ancient Indian textbook of practical politics



HVR Iyengar → Arthashastra is → exceptionally able dissertation

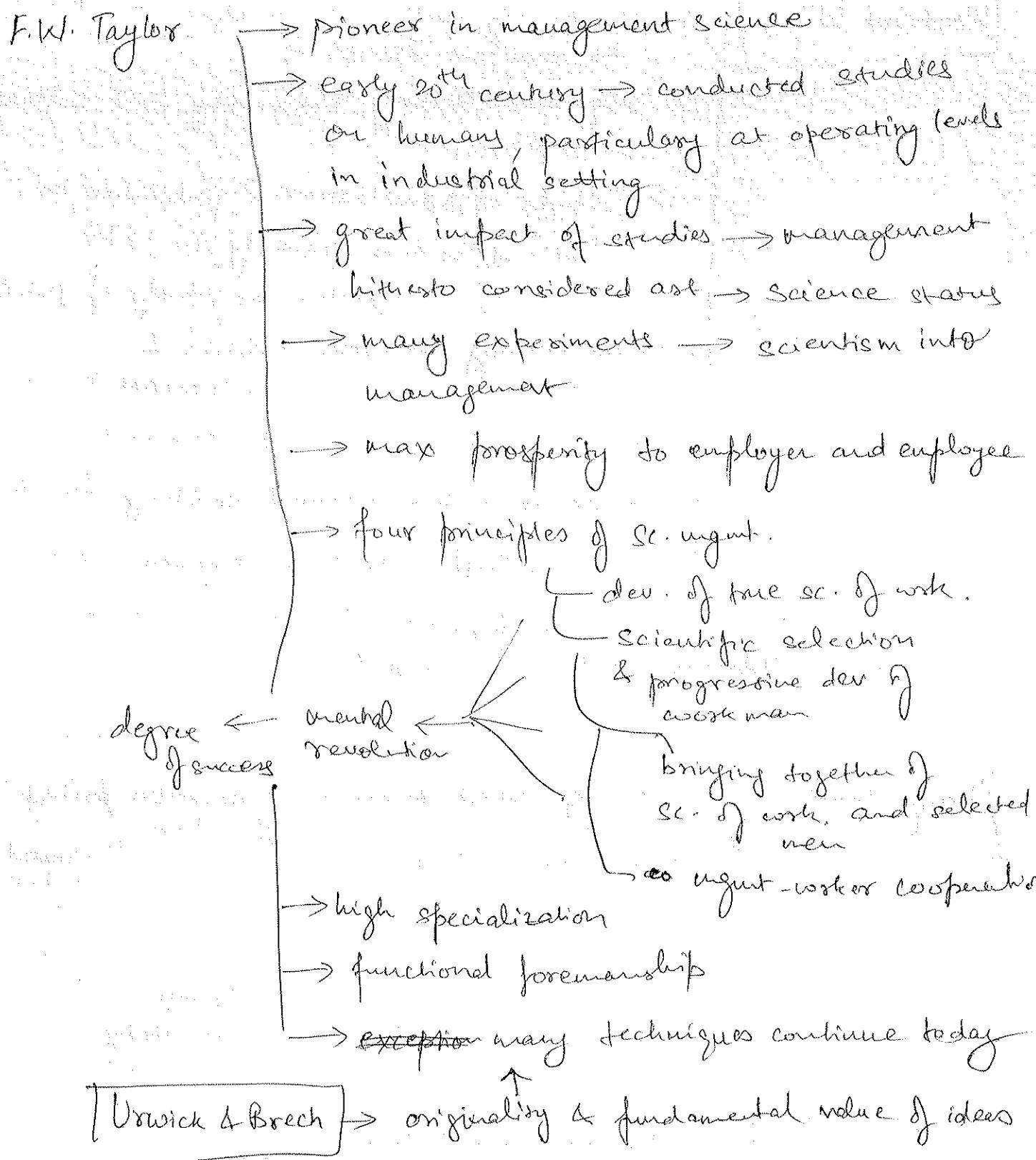
both on aims of state and on practical means of achieving them

## Woodrow Wilson

- one among earliest to outline Pub Ad as separate discipline
- Integrated History, Philosophy and culture concepts
- "Study of Administration" published in Political science Quarterly in 1887 → Systematic study of pub Ad
- dichotomy between Politics & administration → WILSONIAN DICHOTOMY
- act → to be studied scientifically
- comparative method to study Pub Ad
- Peter Self → Wilson's theories are naive but formed ideological basis of admin reforms in 19th century America

## Henry Fayol

- one of earliest to profound universal principles of admin
  - manager's viewpoint
  - confined to top managerial functions
  - admin → five elements
    - planning
    - organizing
    - command
    - coordination
    - control
  - 14 additional principles/fundamental tenets
  - built general theory of admin
  - earliest known theoretical analysis of managerial activity
- based on personal experience & criticised for this



(3)

## Max Weber

- German historian and sociologist
- bureaucracy → systematic analysis, conceptualization
- analyses of authority → 19<sup>th</sup> century Europe
- authority
  - traditional
  - charismatic
  - legal rational → bureaucracy
- hierarchy, merit selection, specialization, impersonality
- Weberian bureaucratic model → starting point for study of govt. functioning
- most research → assert degree of conformity with Weberian model

## Criticism

- delays, dysfunctionalism
- bureau-pathology
- not applicable in developing societies

but → essential, basic framework



## MISSION IMPOSSIBLE

KAUTILYA

- Arthashastra — most important work on Pub-ad in Ancient India
- works on Ancient Indian Polity → Dr. Jayaswal, Dr. Banerjee
  - ↳ Details of Pub-ad in Arthashastra elaborated
- "Thus this Shashtra is composed as a guide for to acquire and secure this world." — KAUTILYA
  - ↳ deals with perennial problem
- Science of P.A.
  - Principles of P.A. → not explicitly dealt but implied in Arthash.
  - machinery of govt.
  - personnel
- 15 books in Arthash. → 4 relevant to PA → # 1, 2, 5, 6
- 2<sup>nd</sup> book → Duties of Govt. Superintendents → Govt. machinery
- 1<sup>st</sup> book → relations of king with ministers, spies, envoys and princes.
- King ↔ superintendents → unclear  
 King ↔ ministers → clear  
 lower personnel → neglected
- Focus of attention → King
- qualitative aspect of personnel treated well
  - ↑ character + existence of govt. depended on qualities of king and assisting personnel.

- Kautilya → sharp acumen
- principles of PA implied → don't ~~don't~~ command much attention
  - ↳ 1) indirectly stated
  - 2) principles for democratic PA diff. from monarchial PA of Arthashastra.
  - "Configuration of authority" differs
- Kautilya → polity → science of wealth
- science of govt.
- finance, economics → vital part of govt. mach.
  - ↳ as in 2<sup>nd</sup> book of Arthashastra.
- "It is by means of the treasury and the army obtained solely through Varta that the king can hold ~~in his~~ under his control both his and his enemy's party."
- Kautilya subsumed PA under science of Govt. → slightly so
- science of govt. → progress of the world
- PA
  - ↳ Anvikshiki → light of knowledge ✓
  - ↳ Triple Vedas → N.A. today → secular
  - ↳ Varta (Eco) → Applicable today ✓
- PA ↔ History → confusing

If Isha = Arthashastra, Purana, Itivritta, Akhyayika, Vaikarana,  
 Dharmashashtra  
 but Isha = itivritta → confusion.

- Science of PA → prerequisite → rest of PA
- art of PA → prerequisite → possess & impart knowledge on science of PA.
- K exhausts power to study Vartha → under govt. superintendents and Dandamiti → under theoretical & practical politicians.
- King → mastery of many more things → espionage
  - ↳ concentration of power ↑ → responsibility ↑
- principles of PA
  - ① authority, obedience & discipline, duty & interest, responsibility
  - ② division of labour, coordination, separation, speciality, hierarchy, equity
- ① → sovereignty → explicitly stated
- ③ → actual working → implied from machinery
- authority + obedience & discipline → essence of state → legalistic theory of state
  - ↳ expressed in Arthashastra.
  - ↳ order maintained by law of punishment
- emphasises also on duty and interest
- abhors ill-awarded (undeserved) punishment



- King → first concern → personal safety → authority → obedience
- ↑  
espionage
- security, integrity, stability  
of administration
- Authority of the King → unity of command and direction
- Bureaucrats → representatives of royal authority
- ↳ evident from enforcement of orders,  
sending of writs
- corporation of class → invincible → free from calamities of anarchy
- ↖ permanent existence
- Kautilya against usurpation of royal power → unrighteous → excites popular fury → not an accepted rule
- Obedience
- ↳ Fear ← King can make or break servant's family
  - ↳ duty ← injunctions of the triple vedas → progress
  - ↳ interest ← get people and bureaucracy interested in carrying out orders of a monarch.
  - ↳ other motives
- Purpose of danda — make ppl. devoted to righteousness & works productive of wealth and enjoyments
- ↳ financial help to needy, just treatment, active participation
- Govt. Servants — enthused — promotion, salary ↑, pension, financial help in need, — agricultural lands — permanent in service
- qualities of officers
- principle of responsibility — "In the happiness... welfare; whatever... good."

- King's character → people — king ↑ → ppl ↑
- King — aggregate of the people → applicable even today  
 (Replace King with govt./adm.)
- Second set of principles — not fully clear — some links between parts of govt. machinery missing
- basic req. for efficient working of govt. — division of labours
- "Sovereignty is possible only by assistance. A single wheel can never move."
- coordination — automatically implied
- hierarchy — to make coordination and execution possible
  - Authority would be frittered away if it ~~does not~~  
 is not channelized through hierarchical organization  
 and if it does not trickle down to the final stage  
 of execution, unimpaired and intact.
- responsibility ↑ → ↑ quality of officer
- remuneration — 7 rungs — 1000 to 4800 PPA
- lack of clarity of inter-relationships b/w officers  
 principle of equity